

**ENTC 4060  
Project Scheduling**

**Ending Projects**

**5 Tips on Pulling a Project**

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- 1. Make project decisions by consensus.**  
People need to understand why their project was eliminated.

**When Pulling Projects...**

NAT NATRAL, CEO of EFFORCE of Hayward, CA

- Ask how the pulled project will affect company revenues, costs, and profit margins.
- Ask whether or not the project's implementation time and costs are reasonable.

**5 Tips on Pulling a Project**

- 2. Don't delay.**  
Tell the project staff, "Finish what you're doing today, organize your files, and by 5 p.m. today you're done."

**When Pulling Projects...**

- Ask whether or not the project can be effective if it is scaled down.
- If cutting a project will mean cutting staff, ask "Which of these people would I hire today?"

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- 3. Don't count on salvaging too much from a pulled project.**  
Chances are that data will be useless because the company will be going in a different direction.

## 5 Tips on Pulling a Project

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**4. Beware of cutting small, strategic R&D projects.**

Small watershed projects may tell you a lot about what customers will be wanting two years from now.

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**5. In retrospect, ask why the project had to be killed.**

Did business priorities change or did someone or some group make a mistake or erroneous decision?

## Sources

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Alexander, S. (Oct. 29, 2001). "Pulling the project plug" *InfoWorld*. pgs 48,49.