

The **BEST** Center for Assistive Technology at **LTVEC**



1094 Mulberry Street
Loudon, TN 37774

Phone: (865) 458-8900
Fax: (865) 458-8626
Email: littletnvalley@bellsouth.net

Buyer's program... **E**valuations... **S**tudent services... **T**rainings

Did you know that a state approved purchasing system is available to help schools save money on Assistive Technology purchasing?

Created by the Little Tennessee Valley Educational Cooperative, a non-profit education agency, this discount purchasing program for Assistive Technology was created in September, 2005 to help school systems save money on Assistive Technology purchases. Thirty two school systems have already enrolled.

Assistant Commissioner Joseph Fisher of the Department of Education, Division of Special Education has reviewed this program and believes that it is a cost-effective means of purchasing for schools.

Through negotiated pricings for sales within the state of Tennessee, this program provides schools with excellent discounts (and reduced shipping charges on most items) on a large number of commonly used Assistive Technology devices and software programs. **Participation is open to public and private school systems, as well as any non-profit agency serving the disabled.** Simply register with our program so we know who is authorized to submit purchase orders and where to send the invoices.

And **BEST** of all...there is **NO COST** to participate.

A special price list is generated for Tennessee and sent out to participating members.

To place an order:

- Use the discount price listing to create an order
- Fax or mail the order to LTVEC
- The vendor ships the order directly to **YOU**
- We pay the vendor within 30 days of shipment
- We then send the invoice to you

To receive additional information about the BEST Program or request an enrollment form:

Contact Melissa Ehrhardt, Office Manager at LTVEC
(865) 458-8900 or via email at littletnvalley@bellsouth.net

Product Lines We Handle

More than 15,000 items from 90 vendors

- Educational Software
- Switches and Adapted Toys
 - Sensory aids
- Therapeutic aids and equipment
- Vision products and Support Software
 - Communication Devices
 - Computer Access Devices
 - Aides for Daily Living
- Specialty Furniture and Rifton Products

Sample of 'Per Vendor' Pricings

VENDOR	ITEM	RETAIL	OUR PRICE	SAVINGS
Mayer Johnson	Boardmaker	\$299.00	\$249.00	\$ 50.00
Intellitools	Keyboard	\$395.00	\$375.00	\$ 20.00
Intellitools	Software (NCI)	\$ 80.00	\$ 68.00	\$ 12.00
Freedom Scientific	WYNN Wizard	\$995.00	\$899.00	\$ 96.00
Freedom Scientific	Test Talker (TE)	\$399.00	\$362.00	\$ 37.00
Crick	Clicker 5	\$199.00	\$150.00	\$ 49.00
Greystone	Big Keys LX	\$159.00	\$133.00	\$ 26.00
Franklin	Talking Dictionary	\$ 60.00	\$ 49.00	\$ 11.00
Quillsoft	WordQ	\$185.00	\$161.00	\$ 24.00
Riverdeep	Reading Bundles	\$850.00	\$720.00	\$130.00

Sample percentage discounts on full product lines

Abilitations	10%	Intellitools (software)	15%
Laureate	20%	Sammons Preston	20%
Riverdeep	8%	Lexia	5%
Rifton	20%	Crick	25%
Ablenet	8%	Attainment	25%

Comparison of Savings (Actual TN Systems for 2005-06 year)

(Small) County One: Savings on orders = \$ 957.20
of orders: 9 Total Retail \$7,303.03 BEST Price \$6,345.83

(Large) County Two: Savings on orders = \$2,168.07
of orders: 19 Total Retail \$16,655.07 BEST Price \$14,487.00

LTVEC MEMBER REGISTRATION

BEST Center
Assistive Technology Buyers Program

The following information will assist us to provide you with the best service and to insure that all appropriate people are contacted regarding our different services.

NAME OF SCHOOL, SCHOOL SYSTEM OR INSTITUTION: _____

Key Contact Person(s) for Co-op matters

Supervisor of Special Education: _____

Mailing Address: _____

Phone: _____ **Fax:** _____ **Email:** _____

Assistive Technology Coordinator: _____

Mailing Address: _____

Phone: _____ **Fax:** _____ **Email:** _____

Purchasing Department (Person who processes PO's, conducts bids, or sets policy)

Purchasing Contact: _____

Mailing Address: _____

Phone: _____ **Fax:** _____ **Email:** _____

Billing/Accounts Receivable

Accounting Contact: _____

Mailing Address: _____

Phone: _____ **Fax:** _____ **Email:** _____

PLEASE PROVIDE SUPERVISOR CONTACT INFORMATION FOR OT, PT AND SLP BECAUSE WE FREQUENTLY PROVIDE SALE AND TRAINING INFORMATION ON AN ARRAY OF SUBJECTS AND PRODUCTS.

OT Supervisor: _____

Mailing Address: _____

Phone: _____ **Fax:** _____ **Email:** _____

PT Supervisor: _____

Mailing Address: _____

Phone: _____ **Fax:** _____ **Email:** _____

Speech & Language Pathologist: _____

Mailing Address: _____

Phone: _____ **Fax:** _____ **Email:** _____

Please Send to LTVEC
1094 Mulberry Street, Loudon, TN 37774
Phone: 865-458-8900, Fax: 865-458-8626